

# **Financial Statements**

For the Year Ended December 31, 2004 (with Summarized Financial Information for 2003)

and Report Thereon



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of the Solar Electric Light Fund

CONSULTING
ACCOUNTING
TECHNOLOGY

Certified Public Accountants We have audited the accompanying statement of financial position of the Solar Electric Light Fund (the Fund) as of December 31, 2004, the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Fund's 2003 financial statements and, in our report dated July 6, 2004, we expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Solar Electric Light Fund as of December 31, 2004, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Raffa, P.C.

Washington, DC September 22, 2005

# STATEMENT OF FINANCIAL POSITION

**December 31, 2004** 

(With Summarized Financial Information For the Year Ended December 31, 2003)

ASSETS		2004		2003
Current Assets				
Cash and cash equivalents	\$	78,653	\$	185,908
Grants and donations receivable		12,777		53,937
Refunds receivable		-		1,265
Prepaid expenses		5,053		4,082
Inventory		11,655		247
Total Current Assets		108,138		245,439
Fixed Assets, net		6,114		9,423
Other Assets				
Deposits		2,349		2,349
Investments		3,828		3,775
Total Other Assets		6,177		6,124
TOTAL ASSETS	\$	120,429	\$	260,986
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable and accrued expenses	\$	21,204	\$	62,005
Refundable advances				10,959
TOTAL LIABILITIES		21,204		72,964
Commitments and Risks				
Net Assets				
Unrestricted		(6,498)		40,151
Temporarily restricted		105,723		147,871
		,	-	,
TOTAL NET ASSETS		99,225		188,022
TOTAL LIABILITIES AND NET ASSETS	\$	120,429	\$	260,986

The accompanying notes are an integral part of these financial statements.

# SOLAR ELECTRIC LIGHT FUND STATEMENT OF ACTIVITIES

# For the Year Ended December 31, 2004

(With Summarized Financial Information For the Year Ended December 31, 2003)

2004 2003 **Temporarily** Unrestricted Restricted Total Total REVENUE Grants and donations 136,870 172,155 345,844 35,285 Hybrid contracts 35.831 35.831 360,809 Other income 15,711 15,711 In-kind contributions 11,408 11,408 Investment income 204 204 1,288 Net assets released from restrictions: Satisfaction of restrictions 77,433 (77,433)235,309 707,941 TOTAL REVENUE 277,457 (42,148)**EXPENSES** 272,247 272,247 Program services 613,506 Management and general 35,561 35,561 31,739 **Fundraising** 16,298 16,298 21,408 TOTAL EXPENSES 324,106 324,106 666,653 Change in net assets (46,649)(42,148)(88,797)41,288 NET ASSETS, BEGINNING OF YEAR 40,151 147,871 188,022 146,734 NET ASSETS, END OF YEAR (6,498)99,225 105,723 188,022

The accompanying notes are an integral part of these financial statements.

# SOLAR ELECTRIC LIGHT FUND STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2004

(With Summarized Financial Information For the Year Ended December 31, 2003)

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		200	4		2003
		Management		_	
	Program Services	and General	Fundraising	Total	Total
Payroll and related expenses	100,902	15,308	6,006	122,216	142,002
U.S. independent contractor services	60,357	10,921	-	71,278	80,624
Goods purchased U.S., shipped overseas	32,565	-	-	32,565	263,217
Building occupancy expenses	30,102	-	-	30,102	39,387
Planning expense	14,637	-	-	14,637	2,004
Promotional and educational expense	4,695	-	3,482	8,177	9,273
Goods purchased overseas	7,758	-	-	7,758	62,710
Communications	3,407	3,454	559	7,420	17,882
Employee travel	2,895	-	4,193	7,088	11,312
Supplies	7,014	-	-	7,014	4,115
Depreciation	3,309	-	-	3,309	4,599
Insurance (D&O)	-	2,544	-	2,544	1,890
Other U.S. operating expenses	448	46	1,998	2,492	851
Furniture and equipment expense	2,270	-	-	2,270	2,001
Business meetings and meals	1,732	221	60	2,013	135
Publications and subscriptions	-	1,687	-	1,687	325
Bank and finance charges	208	1,310	-	1,518	5,482
Taxes, licenses and fees	-	70	-	70	100
Funds contributed to OS organizations	-	-	-	-	12,568
OS independent contractor services	-	-	-	-	5,600
Losses (gains), U.S. and overseas	(52)			(52)	576
TOTAL	\$ 272,247	\$ 35,561	\$ 16,298	\$ 324,106	\$ 666,653

#### STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2004

# (With Summarized Financial Information For the Year Ended December 31, 2003) Increase (Decrease) in Cash and Cash Equivalents

2004 2003 CASH FLOWS FROM OPERATING ACTIVITIES \$ (88,797) \$ 41,288 Change in net assets Adjustments to reconcile change in net assets to net cash used in operating activities Depreciation 3,309 4,599 Donated inventory (11,408)Loss on disposal of fixed assets 348 Unrealized gain (loss) on investments (53)195 Realized loss (gain) on investments 32 Changes in assets and liabilities: Grants and donations receivable 41,160 46,558 Refunds receivable 1,265 (592)Prepaid expenses (971)(2,050)Accounts payable and accrued expenses (40,801)48,458 Refundable advances (10,959)(360,534)NET CASH USED IN OPERATING ACTIVITIES \$ (107,255) \$ (221,698) CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sale of investments 549 NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES 549 NET DECREASE IN CASH AND CASH EQUIVALENTS (107,255)(221,149)CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR 185,908 407,057

78,653

\$ 185,908

CASH AND CASH EQUIVALENTS, END OF YEAR

#### NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2004

1. Organization and Summary of Significant Accounting Policies

# **Organization**

The Solar Electric Light Fund (the Fund) was incorporated in the District of Columbia on August 22, 1990 as a nonprofit corporation. The Fund was founded to promote, develop and facilitate solar rural electrification and energy self-sufficiency in developing countries.

### **Cash and Cash Equivalents**

For purposes of the statement of cash flows, the Fund considers all demand deposits and investments purchased with an original maturity of three months or less to be cash and cash equivalents.

#### **Investments**

Investments include stock recorded at fair market value. Interest, dividends and realized gains or losses are recorded when earned, net of portfolio commissions. Fluctuations in the fair market value of the investment portfolio are recorded as unrealized gains or losses.

#### **Inventory**

Inventory includes donated solar modules valued at fair market value.

# **Fixed Assets and Related Depreciation**

Furniture and equipment are stated at cost and are depreciated using the straight-line method over the estimated service lives of the assets of three to seven years. Expenditures for major additions, renewals and betterments are capitalized; expenditures for minor repairs and equipment maintenance are charged to expense when incurred. Upon retirement or disposal of assets, the cost and accumulated depreciation are eliminated from the accounts and the resulting gain or loss is included in revenue or expenses.

#### **Classification of Net Assets and Expenses**

The net assets of the Fund are reported as follows:

- Unrestricted net assets represent the portion of expendable funds that are available for support of the Fund's operations, as well as the Fund's investment in property and equipment.
- Temporarily restricted net assets represent amounts that are specifically restricted by donors or grantors for various purposes.

# NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2004

1. Organization and Summary of Significant Accounting Policies (continued)

# **Revenue Recognition**

Grants and donations are recorded as revenue when awarded. The Fund reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is when a stipulated time restriction ends or purpose restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

The Fund has a contracts with a United States government agencies. Revenue under this contract is recognized as costs are incurred on the basis of direct costs plus allowable indirect expenses. Revenue received in advance of expenses being incurred under this contract is recorded as refundable advances in the accompanying statement of financial position.

# **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Functional Costs**

The costs of providing various programs and other activities have been summarized on a functional basis in the accompanying statement of activities and change in net assets. Accordingly, certain costs have been allocated between program and supporting services.

# 2. Fixed Assets and Accumulated Depreciation

The Fund held the following property and equipment as of December 31, 2004:

Equipment	\$ 35,437
Furniture	11,066
Software	<u>635</u>
Total Fixed Assets	47,138
Less: Accumulated depreciation	(41,024)
Net Fixed Assets	<u>\$ 6,114</u>

### NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2004

# 3. Temporarily Restricted Net Assets

Temporarily restricted net assets are designated by donors for the following purposes as of December 31, 2004:

Tanzania Project	\$ 47,275
Tibet	20,352
Solomon Islands	17,835
Business planning, board development, fundraising	10,501
Bhutan Project	7,142
Benin	1,924
Sri Lanka	 694
Total Temporarily Restricted Net Assets	\$ 105,723

# 4. Operating Lease

The Fund leases office space under an agreement that expires December 31, 2006. At December 31, 2004 future minimum payments required under the lease are as follows:

Year Ending December 31,	Amount
2005	\$ 29,033
2006	29,904
Total	\$ 58,973

Rent expense for the year ended December 31, 2004 was \$28,189.

#### 5. Pension Plan

On December 16, 1994, the Board of Directors of the Fund voted to begin a simplified employee pension plan (SEP). Contributions to the plan are to be made once each year in an amount determined by the Board. The plan requires a three-year length of service in order for an employee to be an eligible participant of the plan. There was no pension expense for 2004.

# 6. Income Taxes

Under Section 501(c)(3) of the Internal Revenue Code the Fund is exempt from the payment of taxes on income other than unrelated business income. No provision for income taxes is required for the year ended December 31, 2004, as the Fund had no net unrelated business income.